

Assurity Leaders' Sales Awards

For all awards, premium requirements involve only weighted annualized premium for issued and placed policies.

Chairman's Circle Awards

INDIVIDUAL SALES

Chairman's Circle Top Sales Organization Awards

These awards will be presented to all individual products sales organizations that produce a minimum of \$1,000,000 premium.

Chairman's Circle Top Personal Producer Awards

These awards will be presented to all individual products personal distributors who produce a minimum of \$120,000 premium with a minimum of six policies.

Awards for all above-listed Chairman's Circle winners

Recognition at Leaders' Conference, including:

- An extra night before the conference begins, which includes a special dinner
- A room upgrade at conference location
- Special recognition at the Leaders' Conference, including honors at the awards night special presentation

WORKSITE SALES

Chairman's Circle Top Sales Organization Awards

These awards will be presented to all worksite products sales organizations that produce a minimum of \$1,200,000 of premium from six or more new cases.

Chairman's Circle Top Personal Producer Awards

These awards will be presented to all worksite products personal distributors who produce a minimum of \$200,000 in overall premium from three or more new cases.

Select Luxury Car Winners

INDIVIDUAL SALES

The top three Chairman's Circle personal producers with more than \$240,000 of individual products premium and a minimum of six policies win a luxury car lease* for a year.

WORKSITE SALES

The top three Chairman's Circle personal producers with more than \$400,000 of worksite products premium from three or more new cases win a luxury car lease* for a year.

*Maximum of \$850 monthly lease amount.

For all awards, premium requirements involve only weighted annualized premium for issued and placed policies. For all categories listed in this brochure, product weightings are 6 percent for SPWL, annuities, UL over target and Value Enhancement Rider. Group products are excluded. All other products are weighted at 100 percent.

All awards listed are reserved for distributors in good standing with the company at the time of the awards presentation as determined by the company. The Assurity awards programs are at full discretion of company management, and the company reserves the right to modify qualifications and awards.

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Life Insurance Company